

## **QUALIFICATION OUTLINE**

## **BSB52415 Diploma of Marketing and Communication**

At the completion of this qualification, the individual will have a range of managerial skills to effectively communicate and demonstrate their knowledge base of marketing techniques and concepts. Typically they would be responsible for the work of others or leading a team.

12 units

- ▶ 3 Core
- ▶ 9 Electives

NOTE: Entry to this qualification is limited to those individuals who have completed all core units in the Certificate IV in Marketing and Communication (BSB42415)

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Core Units (All compulsory)	
BSBMKG507	☐ Interpret market trends and developments
BSBMKG523	☐ Design and develop an integrated marketing communication plan
BSBPMG522	☐ Undertake project work
Elective Units (must complete all units listed below )	
BSBADV503	☐ Coordinate advertising research
BSBADV507	☐ Develop a media plan
BSBADV509	☐ Create mass print media advertisements
BSBCRT501	☐ Originate and develop concepts
BSBFIM501	☐ Manage budgets and financial plans
BSBMKG501	☐ Identify and evaluate marketing opportunities
BSBPUB503	☐ Manage fundraising and sponsorship activities
BSBWRT501	☐ Write persuasive copy
BSBADM502	☐ Manage meetings